**DNYANESHWAR KAPSE**

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**Profile**

Commerce Graduate

Hardworking , energetic , quick learner and adaptive to work with challenging situations.

Excellent communication and problems solving skills

**Objective**

To learn and function effectively in an organization and be able to deliver to the bottom-line. To constantly upgrade my knowledge and skills.

**EXPERIENCE:**

**Current Company :**Nexsales Solutions, Pvt Ltd.

**Location :** Nashik

**Period :** March 2015 to present.

**Designation :** Web Research And Data Analyst

**Responsibilities:**

1. I have work experience in market research,Data Minng, Account Mining in US Market (IT Industry)
2. Understanding of IT Industry & North America Geography.
3. Data collection through various websites like Linkedin, Manta, Hoovers, Jigsaw, Insideview & many more.
4. Run Different campaigns related to latest software tehnologies.
5. Profiling campanies across industy based on revenue,employee strength, vertical etc. and defining target market . Finding right person contact as per specification and services.
6. Excellent knowledge of MS-Excel.
7. Handling daily projects allocation as per client requirement and Building Quality reports.

**Academics** **Profile**

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| --- | --- | --- | --- | --- |
| **Sr. No.** | **Course** | **Institute / University** | **Year of Passing** | **Class** |
| 1 | B. Com. | KTHM College, Nashik, Maharashtra.  Pune University. | March 2009 | 50.00% |
| 2 | H.S.C. - Commerce | V.N.NAIK COLLEGE, Nashik, Maharashtra.  Pune Divisional Board. | March 2006 | 50.00% |
| 3 | S.S.C. | M.G.D.PATIL. Vidyalaya, Nashik, Maharashtra. Nashik Divisional Board. | March 2004 | 50.33% |

**Achievements**

Have participated in various cultural activities and won prizes in college.

**STRENGTHS**

## Hard Worker and Goal Oriented.

Ability to Survive in any Situation.

**Personal** **Details**

Date of Birth : 1-08-1988

Gender : Male

Languages Known : Marathi, English, Hindi.

Marital Status : Single

Permanent address : At. Ganeshgaon, Post. Pimpalgaon (G),

Taluka and District Nashik, Maharashtra

**Hobbies**

Listening to music.

Net Surfing

Reading

**Declaration**

I hereby declare that all the details given above are true to the best of my Knowledge and belief. .

**Place:- Nashik**

**Date:- DNYANESHWAR S. KAPSE**